

# Comparing TranslationOS

with traditional vendor models

	In-House Linguists	Multiple Vendors	TranslationOS
	A team of linguists hired directly by you	Outsource to multiple translation agencies	Managed platform with a built-in team of over 190,000 linguists
Management			
On-boarding, training, and turnover of linguists	Slow recruitment High-touch, on-site training High additional costs	Fast recruitment Remote training No additional costs	Fast recruitment High-touch, on-site training No additional costs
Project Management	Multiple time zone coverage Additional costs	Multiple time zone coverage No additional costs	Multi-time zone coverage No additional costs
Language Management	High-touch, on-site training Additional costs	Not included / remote training No additional costs	High-touch, on-site training No additional costs
Copywriters	None	None	High-touch, on-site training No additional costs
Capacity for volumes and languages	Very limited	Limited or intermediated unknown sub-contractors added to reach capacity	Excellent +190,000 linguists already available and +150 languages
Language expansion turnarounds	1 year (avg.) for 25 new languages	3 months (avg.) for 25 new languages	1 month (guaranteed) for 25 new languages
Control and transparency	Names of linguists Cost of linguists Performance of linguists	Hidden or scarce visibility due to intermediation	Names of linguists Cost of linguists Performance of linguists
Technology			
Translation Memory	None or commercial solution	Included	Included
Machine Translation	None or commercial solution	None or commercial solution	Included Adaptive Neural MT integrated into the translation environment
Finance			
Negotiation	Potentially good	Excellent	Good
Admin overhead per year	High	Medium	Low